

ART ADVISORY

COMBINING TRANSPARENT ADVICE WITH
PROFOUND MARKET INTELLIGENCE

The Fine Art Group



INDEPENDENT AND UNIQUE ART ADVISORY OFFERING

The Fine Art Group's internal Art and Jewelry Advisory Team offers **strategic insight with transparent advice to guide new and established collectors seamlessly through the market.**

Whether buying for passion, investment, or both, we support each collector to realize their individual aspirations.

Together, our **in-house expertise spans Western art from 1500 to present**, with an emphasis on Impressionism, Surrealism, Modern & Contemporary in addition to **fine jewelry, watches, and valuable collectables**. Through our trusted network of vetted consultants, we are also well placed to provide advice across most other categories in the market.

The Fine Art Group provides a **white glove service and attention to detail at every step of the collection building process**. We work solely on our clients' behalf, always acting independently from galleries, auction houses, and dealers.

We guide our clients through the often-opaque market protecting their interests and assets by ensuring they get the best value for money on every transaction.

Due to our market pricing expertise and established industry relationships, we can save clients between 10% - 40% on acquisitions.

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STRATEGIC GUIDANCE TO NEW AND STABLISHED COLLECTORS

Whether working with a first-time buyer or an experienced collector, we support our clients across all aspects of the acquisition process.

Advisory Deliverables

- **Access** to sought-after primary and secondary market opportunities at advantageous prices.
- Extensive, proactive **sourcing** to works held off-market.
- We can successfully negotiate **optimal and reduced purchase prices**.
- Full **due diligence** reports on all potential acquisitions (including but not limited to: provenance, condition, artist's market, authentication documentation, export and tax implications, logistics...).
- **Transparent fee structures and methodologies** are the foundation of The Fine Art Group.
- In-house expert **condition checks and viewings**.
- **Logistics, storage and shipping** at negotiated fees, reduced to advantageous trade rates.
- Accessible online **collection management** service.
- **Supervision** of all aspects for conservation, framing, and logistics to ensure that the relevant experts and trusted technicians are always used.
- **Constant access to a dedicated senior member of the group**, including the full resources of the Art Team, on hand to assist quickly and expertly with any matter.
- Ensuring the collection has **up to date valuations** to fulfil rolling insurance and inventory audit requirements as well as address any market opportunities.
- All of our core retainer clients receive **regular and highly in-depth artist and market analytics reports**.