

## **BESPOKE SOLUTIONS FOR HIGH-PROFILE CLIENTS**

The Fine Art Group's High-Profile Client Division understands the unique challenges facing professionals in the Sports and Entertainment industries.

We offer a full suite of tangible asset Appraisals, Advisory (Buying), Collection Management, Agency (Selling), Art Finance, Art Investment, and related white-glove concierge support services globally.

Our team of experts offer high-quality, collection-specific solutions that helps actors and celebrities, directors and producers, musicians, athletes, and industry executives make informed decisions around the strategic long-term management of their fine art, jewelry, and other high value collectibles.

Our comprehensive and pragmatic approach to tangible asset management focuses on risk management, acquisition, monetization, philanthropic planning and estate planning, providing exceptional market insight for a single asset to a whole collection.





#### Direct Contact: Shane David Hall

# The Fine Art Group's High-Profile Client Division is lead by Shane David Hall.

Shane holds over 12 years of extensive art market experience and 6 years of appraisal and private advisory services, dedicated to the high-profile client and their support teams including business managers, wealth managers, accountants, attorneys, and family offices. Shane oversees a discreet and dedicated group of industry experts all of whom maintain strict non-disclosure agreements and adhere to regular background checks adding an additional level of security to The Fine Art Group's industry leading professional tangible asset management approach.



# **OUR SERVICES**

#### **Appraisals**

The Fine Art Group provides appraisals for the purpose of insurance, taxation and probate, trust and estate, donation, family division and divorce, and sale on the open market or art as collateral, as well as other valuation scenarios.

## Advisory

Our experienced Art Advisory Team can guide you through the acquisition process of blue-chip art, jewelry, and other valuable collectibles.

- **Acquisition:** offering expert art consultancy when buying across all sectors of the art market
- Market Analytics: guidance through the often-opaque market with unmatched market insight

### Collection Management

- Philanthropic Planning: expert advice for the donation of valuable collectibles
- **Exhibition Strategy:** creation of bespoke strategies for publicly exhibiting your collection

## Agency

We can also create a comprehensive sales strategy to maximize value and efficiency when selling a single collectible or an entire collection.

- **Monetization:** planning what, when and how to monetize tangible assets and complimentary valuation estimates for appraisal purposes
- Selling Conditions: Due to high transaction volume, we have the best-in-market global commission rates with all major auction houses and pass cost savings directly to the seller

#### Art Finance

We are market leaders offering art-secured loans, advances and credit solutions of high quality works of art and jewelry. We offer unrivalled speed of execution on loan funding owing to a unique combination of renowned in-house Art, Legal, and Finance expertise.

#### Art Investment

The Fine Art Group is the world's leading art investment house with a 20-year, audited art investment fund track record. We also offer Private Art Accounts for capital preservation and growth through investment in unique quality artworks.